



GOLDENCARE
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America's Home for Long-Term Care Insurance

Dear FPA® Member:

Welcome to the GOLDENCARE USA Financial Planner Website! As your new FPA® Resource Partner, GOLDENCARE USA recognizes the role you play in the future of health care in America and commends you on the way you conduct your business with the public. We share your commitment to high standards and will adhere to FPA's® code of ethics when conducting business with you and your clients. Our goal is to coordinate our knowledge of long-term care insurance with your financial planning expertise.

To provide you with optimum service, we have established the GOLDENCARE Financial Planning LTCi Division within our company and have named Gerald O. Summers CFP®, CLU®, ChFC®, CASL™ as its Director. Mr. Summers is an active member of the FPA® and has served as a Chapter Board Member and Chapter President of one of FPA's® predecessor organizations, ICFP.

Similar to the FPA®, GOLDENCARE USA has a long history of providing valuable services to the public. Established in 1974 as American Independent Underwriters, GOLDENCARE USA is a recognized leader in the senior market. We hand-select the products and top-rated carriers we represent, and our exclusive relationship with United of Omaha (a Mutual of Omaha company) led to the recent launch of a competitively priced, option-rich long-term care policy only available to agents affiliated with GOLDENCARE USA and its counterpart, American Independent Marketing. These two entities have a nationwide fleet of agents, operate in all 50 states, and have written over \$500 million in annualized premium.

Whether you are commissioned or fee-based, we have a networking program you will want to see. Our product portfolio, market knowledge and responsive service, combined with Mr. Summers' expert guidance, will be of significant value in your efforts to provide education, product knowledge, client satisfaction and comfort.

We welcome the opportunity to earn your trust and your business. Our Mission is Simple: To provide quality long-term care solutions to financial planners, agents and consumers – with the highest level of service. As a new Resource Partner, we look forward to serving your every need as you seek long-term care solutions for your valued clients.

Cordially,

Leonard Anderson
President and CEO

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